



June 2, 2026

AWARD NOTICE
RP018-26
Automated Speed Detection School Zone Safety Program on an Annual Contract

Pursuant to the proposals received on April 20, 2026 for RP018-26 Automated Speed Detection School Zone Safety Program on an Annual Contract, the proposal has been awarded to RedSpeed Georgia, LLC, amount not to exceed \$3,000,000.00. Please note the enclosed tabulation.

We appreciate your proposal and interest in Gwinnett County.

Sincerely,

A handwritten signature in black ink, appearing to read "Chelsey Ward".

Chelsey Ward, CPPB
Purchasing Associate III

CW/bc

Enclosure

RP018-26

Automated Speed Detection School Zone Safety Program on an Annual Contract

Department of Police Services

		Blue Line Solutions, LLC (OS)	RedSpeed Georgia, LLC (OS) ORIGINAL	RedSpeed Georgia, LLC (OS) BAFO
Item #	Description	Revenue Share Proposal	Revenue Share Proposal	Revenue Share Proposal
A.	Automated School Zone Safety Speed Enforcement System(s) w/ALPR: Revenue share/total cost for the lease of system(s) including all site selection testing/traffic studies, equipment, installation, maintenance and support, public information program, training, system upgrades and enhancements, and support upgrades for future installations, per specifications.			
		73.33% County	71.9% County	72.1% County
		26.67% Vendor	28.1% Vendor	27.9% Vendor
		Fee Per Location	Fee Per Location	Fee Per Location
B.	Relocation of Systems: Cost (if any) during a contract period for system(s) relocation at the request of the agency.	\$0.00	\$0.00	\$0.00
	Will Vendor Hold Pricing Firm? Renewal Option 1	Yes	Yes	Yes
	Will Vendor Hold Pricing Firm? Renewal Option 2	Yes	Yes	Yes
	Will Vendor Hold Pricing Firm? Renewal Option 3	Yes	Yes	Yes
	Will Vendor Hold Pricing Firm? Renewal Option 4	Yes	Yes	Yes

SCORE TABULATION

RP018-26

Automated Speed Detection School Zone Safety Program on an Annual Contract

Department of Police Services

			Blue Line Solutions, LLC (OS)	JENOPTIK Smart Mobility Solution, LLC (OS)	RedSpeed Georgia, LLC (OS)	Security Boost, LLC (OC)
ITEM #	CRITERIA	POINTS ALLOCATED	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS
1	Understanding & Approach	25	23.3	18.25	24.8	1.3
2	Qualifications/Experience of Firm & Staff	25	25	23.75	25	3.5
3	Service & Support	15	15	10.5	15	0
4	References	15	15	15	15	0
	SUB-TOTAL	80	78.3	67.5	79.8	4.8
5	Cost	20	20		19.71	
	TOTAL	100	98.3	67.5	99.51	4.8

Recommended Vendor:

RedSpeed Georgia, LLC

Attn: Greg Parks

450 Eisenhower Lane

Lombard, IL 60148

Phone: 913-575-2912

greg.parks@redspeed.com